

# Bari Swartz

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## Sustainable Management

### **Qualification Highlights**

- ❖ **Seasoned Professional** with successful experience as an account executive, project supervisor, electrical engineer/designer and construction building manager with success, initiative and creativity.
- ❖ **Expertise** in client relations, sales/marketing techniques, needs assessment, sales closing, project development, creation of electrical designs/specifications, resource management, and coordination of contractor services.
- ❖ **Highly skilled** in operational management, cost estimating, budgeting, contract negotiation, project site management, work scheduling, change order processing, conflict resolution, and staff training/supervision.
- ❖ **Excellent** management, leadership, interpersonal and oral/written communication skills. Demonstrated ability to develop, build, and maintain critical relationships involving clear communication, persuasion and diplomacy.
- ❖ **Quick** study with ability to easily grasp and put into application new ideas, concepts, methods and technologies. Thrive in both independent and team environments. Facilitate a team approach to meet organizational objectives.
- ❖ **Energetic** and self-motivated team player/builder. At ease in high stress, fast-paced environments requiring the ability to effectively handle senior-level responsibilities.
- ❖ **Proficient** in a variety of computer programs and applications including word processing, job costing, drafting programs and project scheduling software.
- ❖ **Internationally well versed...since 1971 in several different countries...Cambodia, Thailand, Vietnam, Europe, USA, U.K., Canada, Central America, Bahamas, etc.**

### **Career Summary 2011**

#### **EMERGENCY-NOW, LLC 2010 to Present**

##### **President**

Eugene, Oregon

A creative company committed to educational training, our books and literature in Emergency Management are dedicated to children and their parents.

We spark new ideas that are able to reach children and help create independence for all ages and cultures of diversities.

#### **GLOBE BUILDING AND ELECTRICAL CONTRACTORS, INC.**

##### **President**

Eugene, Oregon 1990-2008

##### **Building and Electrical**

Building and Electrical Contracting- Commercial and residential, design build, energy efficiency, alternative energies.

A full service Electrical and Building Company devoted to the highest quality in service and materials...in the wisdom of sustainability.

## **Achievements:**

- \* Raised capital for business ventures ([micro-financing](#)) through a combination of: hard work; maximizing savings; investment; obtaining loans and credit; and attracting excellent clients.
- \* Created many business growth and marketing strategies, including setting sales goals and promoting services such as lighting design, energy management, and historical restoration. Initiated and developed strong client relationships.
- \* Experienced in negotiating purchasing agreements, sales contracts and services.
- \* Trained in conflict resolution method of [Re-evaluation and Co-counseling](#).

## **Education:**

**Central Western University**, Arlington Texas

**International Business**

**TEFL Teaching English as a Foreign Language,**

North Pattaya, Chonburi, Pattaya 20150 Thailand- <http://www.teflintercon.com/>

**Goddard College**, Plainfield, Vermont

**Business Administration, Energy Efficiency and Appropriate Technologies, including wind energy, hot water solar and hydroelectric power systems.**

**Vermont College**, Montpelier, Vermont

**Conflict Resolution, Life Assessment**

**Appalachian State University**, Boone, North Carolina

**Energy Management and Building Design with a focus on Alternative Energies and Solar Technologies**

**[Shelter Institute](#)**, Woolwich, Maine

**Building Design and Energy Efficient Technologies**

**[PADI DIVING CENTERS](#)-**

**Certified Diver 2007**

**Ao-Nang, Amphur Muang, Krabi 81000 Thailand**

## **Certified Licenses: U.S.A.**

**Certified General Building Contractor License State of Oregon**

**Certified General Supervising Masters Electrical License State of Oregon**

**Certified Masters Electrical License New England States (Maine, Vermont, Massachusetts, New York, New Hampshire)**

**Certified Masters Electrical License State of North Carolina**

**Certified Journeyman Electrician Detroit, Michigan**

## **Organizations:**

**[Freemasonry-Master Mason, Eugene Lodge # 11- Eugene, Oregon 1993](#)**

**[Universal Life Church 2006 Doctor of Divinity](#)**