

Bari Swartz

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Sustainable Business Management

Over 30 years of experience as a Sustainable Manager in the Energy Management, Building and Electrical Contracting Industry including design, sales, project management, general support, bidding projects, bidder lighting design and working with factory reps, electrical engineers, electrical contractors and general contractors. I am willing to assist in an office or job site environment.

Area of Expertise

Energy Management

Construction Management

Sales, Advertising & Marketing

Design-Construction, Landscape

Electrical Contracting

Project Management

Event Management

Forecasting/Prospecting

Core Competencies

- Team player with interpersonal skills "A People Person"
 - Maintained customer satisfaction by performing "Go The Extra Mile" service
 - Performed quote services on Commercial, Industrial, State and Local Government projects
 - Proactive in identifying scheduling and financial issues in order to achieve project profits
- Experienced in Purchasing Project Material: as required per each job schedule.

CAREER SUMMARY 2011

EMERGENCY-NOW, LLC 2009 to Present

President

Eugene, Oregon

A publishing company devoted to training, books and literature in Emergency Management for children and their parents.

This next year we rejoice in our completion of the entire list of books and calendars that are devoted to a new way in teaching and learning for the children of the world.

We spark new ideas that teach a new independence of thought among children...respecting different cultures, ages and learning abilities.

GLOBE BUILDING AND ELECTRICAL CONTRACTORS INC.

Eugene, Oregon 1990-2008

Building and Electrical- PROJECT MANAGER

- Organizes and maintains the project in such a manner as to ensure a successful completion while maintaining or exceeding projected profit margins.
- Monitors and takes full responsibility for the project budget.
- Participates in marketing by keeping good relationships with the customers.
- Ensures safety standards are strictly met.
- Coordinates schedule of the job with other subcontractors.
- Keeps up with and communicates change orders to interested parties.
- Monitors field production.
- Helps to develop the foremen in preplanning, leadership, motivation, skill, etc.
- Develops and continually updates cost to completes
- Develops project billings.
- Reviews major purchase orders monitoring delivery requirements. Issues change orders as required to ensure that equipment materials are received in the time frames required by the project.
- Checks and approves all billing invoices.
- Finish each job within time limit and under budget with customer satisfaction.
- Completed projects worldwide, managed all inbound and outbound materials, parts, supplies and finished products.

- Coordination of design layouts, including creation of electrical design specifications; energy management.
Personal project installation on thousands of homes, commercial offices, state prisons and their designs.

Types of Projects Handled:

Construction Projects: GC General Contractor : Managed, consulted and designed homes and offices.

Security Systems, Energy Managed Lighting Design and remodeled and built many homes and commercial office buildings. .

Electrical Contracting: Completed hundreds of diverse projects annually for more than 30 years - continually managing multiple projects. Complete wiring for both Commercial and Residential homes...security; card access, fire alarm systems and lighting, heating, service changes, upgrading electrical systems.

Energy Management : Designed energy efficient homes and remodels...introducing Geo Thermal Heating Systems, Energy Efficient Design, Insulation and windows.

Designed and installed solar, wind, and hydroelectric energy systems...and written grants for energy projects

Achievements:

- * Raised capital for business ventures (micro-financing) through a combination of: hard work; maximizing savings; investment; obtaining loans and credit; and attracting excellent clients.
- * Created many business growth and marketing strategies, including setting sales goals and promoting services such as lighting design, energy management, and historical restoration. Initiated and developed strong client relationships.
- * Experienced in negotiating purchasing agreements, sales contracts and services.
- * Trained in conflict resolution method of Re-evaluation and Co-counseling.
- * Average Annual Sales \$ 160,000 x (1990-2009) 19 years= Over \$ 2 Million
- * 8,000 projects Worldwide & 8,000 Contracts

EDUCATIONAL BACKGROUND

Central Western University, Arlington, Texas
International Business

TEFL Teaching English as a Foreign Language,
North Pattaya, Cholburi, Thailand -

Goddard College, Plainfield, Vermont –
Business Administration; Energy Management and Appropriate Technologies,
including wind, solar and hydroelectric power systems.

Appalachian State University, Boone, North Carolina –
Energy Management and Building Design with a focus on Alternative
Energies and Solar Technologies

Shelter Institute, Bath, Maine –
Building Design and Energy Efficient Technologies

PADI DIVING CENTERS-
Certified Diver
Ao Nang, Krabi, Thailand

Licenses:

General Building Contractor License Eugene, Oregon
General Supervising Masters Electrical License Eugene, Oregon
Masters Electrical License New England States (Maine, Vermont,
Massachusetts, New York, New Hampshire)
Masters Electrical License Charlotte, North Carolina
Journeyman Electrician Detroit, Michigan

Organizations:

Order of Freemasonry
Master Mason, Eugene Lodge # 11- Eugene, Oregon
Doctor of Divinity
Universal Life Church

